

HIRACLOUD.AI CASE STUDIES

Proven in Production: Company H

Live, paid HiraCloud.ai deployments — from a 60–70-interview-a-day enterprise ODC to a 10–15-interview-a-day delivery team.

www.HiraCloud.ai

info@hiracloud.ai

Company H — Client Overview

Company H is a \$450M-revenue global IT services firm running a large-scale Offshore Development Center (ODC) / Global Capability Center (GCC) delivery model with HQ in Hyderabad, India. Sustaining rapid client delivery commitments requires the center to continuously source, screen, and onboard technical talent across specialized engineering domains at very high volume.

THE BUSINESS CHALLENGE



SME Bottlenecks

Engineering leads spent excessive hours on initial screening, diverting time from billable delivery.



High Candidate Drop-Off

Rigid scheduling and long turnaround times hurt candidate experience.



Inconsistent Evaluations

Manual L1 feedback formats varied across interviewers, delaying decisions.



Manual Overhead

Resume parsing, matching, and status follow-ups consumed ~80% of recruiters' operational time.

Company H — The HiraCloud.ai Solution



Automated Parsing & Extraction

candidate attributes, skills, and proficiency levels mapped automatically from batch uploads (~70% reduction in manual parsing effort).



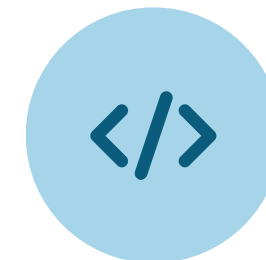
Intelligent Skill Matching

bidirectional matching instantly identifies qualified candidates for open roles (90–95% reduction in manual shortlisting effort).



Streamlined Scheduling

automated interview invitations with configurable candidate/SME rules (~70% reduction in operational follow-up).



Autonomous Interview + Coding Test

voice-enabled AI interview and proctored coding test within a flexible 24-hour window, in one session (100% reduction in SME dependency for L1).



In-Depth Analysis & Proctoring

competency scoring, fraud/AI-usage detection, lip-sync verification, behavioral analysis (90–95% reduction in manual evaluation time).



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Company H — Outcomes & Scale

KEY METRICS — FIRST 30 DAYS

1,200+

interviews scheduled
(~35–50/day)

~600

AI interviews
completed

40–43 min

average interview
duration

75%

average qualified-
accuracy score

400+ hrs

SME time reclaimed
in 1 month

Now live at 60–70 interviews/day — an annualized run-rate of 18,000+ interviews across the ODC/GCC. Converted from pilot to a signed commercial subscription.

“HiraCloud.ai has fundamentally transformed our technical hiring pipeline. What used to take our recruiters days of manual matching and endless coordination now happens automatically in minutes. Reclaiming our SMEs’ time from L1 interviews has given our core project delivery a massive productivity boost.”

— VP & Head of Global Talent Acquisition, Company H

WHY IT MATTERS

One Platform. Any Scale.

From 10 interviews a day to 70+, from boutique delivery teams to 18,000-interview mega-ODCs, HIRA runs the exact same coordinated platform — one login, one UI, one workflow — with commercial models that flex to fit.

Company H

Enterprise ODC / GCC

- **60–70** interviews / day
- **18,000+** annualized interviews
- Full-platform bundled deployment
- **72**-concurrent-capacity headroom

No re-architecture. No re-implementation. Just scale, up or down — with headroom for up to 72 concurrent interviews and coding tests per instance, regardless of where a customer starts.

Ready to see HIRA at your scale?

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Live, paid, and proven — from 10 interviews
a day to 70+.